

JESUS OCTAVIO TERRAZAS GALINDO



CONTROLLER – FINANCE MANAGER - ACCOUNTANT

EDUCATION

UANL – Certified Public Accountant (01/1990 - 07/1994) – Bachelor
IEE - Finance (01/2013 - 04/2017) – Master Degree

WORK EXPERIENCE

Freelance (04-2022 - currently) – Finance Consultant
Kuehne Nagel (01/2019 - 04/2022) - Controller Manager
Don Corleone Cantine & Grill (09/2017 – 12/2018) - Owner
Dusung Mex (11/2016 – 09/2017) - Finance Manager
Steris (06/2015 – 06/2016) - Finance Manager
Jones Plastic (03/2014 - 06/2015) - Controller
Manitowoc (03/2013 - 03/2014) - Controller
Newell Rubbermaid (07/2009 - 04/2012) – Controller
Tecumseh (02/2009 - 07/2009) – Controller
Newell Rubbermaid (02/2005 - 02/2009) – Controller
Suspensiones DSP (10/2002 - 10/2004) - Costs and Budget Manager
Thomas & Betts (11/1998 - 07/2001) – Controller
Danfoss Compressors (09/1996 - 11/1998) - Costs & Budget Chief
Franklin Covey (01/1996 - 07/1996) - Treasury & Accounting
Agroindustrias Moderna (09/1994 - 01/1996) – Costs & Budget

SKILLS

3 Start-up operations projects and ERP implementation/upgrades.
Knowledge and experience in all the finance areas (accounting, import/export, inventories, manufacturing, AP, AR, treasury, Closing of the month/year, costs, budget, forecast, taxes, audit, payroll, reconciliations, OPEX, CAPEX, Mexican GAAP, US GAAP, IFRS and SOX).

LANGUAGES

Spanish (Native).
English (Advanced Bilingual).

IT

ERP Implementation, configuration, upgrade, migrate data or knowledge as user: Oracle (Netsuite and Peoplesoft), SAP (R3 and B1), Fourth Shift, JD Edwards, Epicor, Data 3, KBM, BPCS, AS400 and Contpaq.

CERTIFICATIONS

Loyola University - EASL (07/2001 - 12/2001 – Certificate.
SAP R3 - FI (10/2012 - 12/2012) – Certificate.

PROFILE

Work with a high standard in ethic and integrity, doing teamwork applying diversity and inclusion, working under pressure, performance and accuracy aimed to accomplish the company's goal using my skills and expertise, planning future objectives, always providing a value added to the tasks done, acting always respectful, focused to comply commitments with internal and external partners/coworkers.

CONTACT

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EMAIL:
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HOBBIES

Family Spare Time
Astronomy
Sport Bike Rider
Fitness

STRENGTHS

Bilingual (English/Spanish) with expertise and skills in all the finance and accounting areas.
Team player and teamwork.
Leadership & Communication skills.
Accountability, transparency and best sharing practices.
Experience in private and public foreigner small, medium and big size companies.
Expertise in IMMEX (Manufacturing & Maquiladora), Logistics, Retail and Consulting in different core businesses like automotive, metal mechanic, plastics, electronics, supply chain and start-up projects among others.

ACTIVITIES

Financial Management:

Controller and Finance Manager with more than 20 years of experience leading finance area, having expertise and skills in all the finance, accounting, costs, taxes and audit areas with a chain of command to the CFO or Foreigner Corporate in solid or dotted line.

Start-up operations (Tecumseh, Manitowoc and Dusung Mex).

ERP upgrade or implementation.

Reporting & Financial Statements:

Financial statements (creation, review and analysis).

Preparation of the walk-thru for the results in a monthly basis for the local and corporate staff.

Analysis and explanation of the variances versus budget/forecast of finance (expenses and costs) materials (BOM, PPV, material usage and scrap), rates (labor, variable and fixed).

KPI:

KPI implementation and follow up for finance and operations (quality, material, rework, invoicing, credit notes among others), monitoring the result and get the action plan based on the root cause and countermeasures).

Budget and Forecast:

Budget, forecasts and rolling forecasts from OPEX and CAPEX (analysis, comparison and review trend of the period and FYE)

Cost Accounting & Inventories:

Costs (BOM, rates, PPV, roll up, routing, cost centers, work centers among others).

Inventory (controls, annual physical inventory, cycle counts and measure of gross and net accuracy).

Efficiency & Productivity (analysis, calculation and improvement follow-up).

Standard Cost calculation, analysis and follow-up to get the Absorption Cost valuation or the Direct Cost valuation (Fixed Cost not included).

Backflushing accuracy, roll-up, close work orders.

Accounting:

General Ledger and journal entries record, reconciliations and compliance.

USGAAP, IFRS, Mexican GAAP and IMMEX (Safe Harbor calculation for Income Tax purposes)

Closing monthly/quarterly/annually – planning, coordination & work.

OPEX – Control, record and analysis.

Intercompany record, reconciliation analysis and clean-up.

Cash Flow & Treasury:

Working Capital: Treasury / accounts payable / account receivable / cash flow.

Cash Flow Forecast and Cas Request for Refund.

DSO, DPO, Aging Analysis, Reconciliation and Clean-Up. Invoicing accuracy improvement.

Taxes:

Taxes – record, calculation and submissions to the Authority (Federal, State, Payroll, Social Security, among others). VAT - calculation, refund or compensation request to the IRS.

Payroll & Fringe Benefits (records, calculation and reconciliations)

Audit:

Internal and External Audit coordination and work.

Statutory Audit Report.

Import/Export:

Import/Export, Customs and Supply Chain: Freight (sea, air and road) Warehousing.

Annex 24 & 31 and VAT certification (A, AA & AAA).

Compliance:

Government Corporate Compliance and Government Local Compliances Duties (Economy, IRS, Social Securities among others).

Implementation and follow up of policies and procedures in the SOP.

POA (Power of Attorney) and Incorporation Agreement responsibilities and duties.

SOX (Sarbanes Oxley).

Fixed Assets and CIP:

Fixed Assets & CIP (constructions in process/progress) - analysis, record and reconciliation.

CAPEX – Projects Review, Capitalization, Depreciation and Amortization (analysis, records and reconciliation).

Cost Control:

Three-Way-Match for purchasing, inventories, finance, payments, hierarchy level approval based in the catalogue of competences.

Checkbook implementation and follow up to control expenses (OPEX) and costs (CAPEX).

Teamwork:

Teamwork with local and foreigner teams (located in other region/Country) with all the departments (finance, accounting, taxes, legal, audit, compliance, human resources, sales, osha, operations, materials, production, quality and engineering).