

EDWARD OMONDI OCHIENG

P.O.BOX 18945 00100 NAIROBI, KENYA
PHONE (+254) 723281732 • EDWARD@BIZBROKERSKENYA.COM

OBJECTIVE

A dynamic, seasoned, hands-on, strategic thinker seeking the position as County Independent Contractor at WeConnect;

SUMMARY OF QUALIFICATIONS

- Decisive, motivating, creative, strategic, innovative, vigorous, consensus-building, and broadly experienced.
- Proven ability to build and motivate strong management teams, grow or turn-around companies, and increase revenue and profit.
- Exceptionally creative in crafting strategy, solutions and business development opportunities.
- Well traveled with a deep, broad knowledge of business practices. Able to quickly gather pertinent information, get to the heart of the matter, and implement solutions.
- Strategic thinker and risk-taking ability, tempered with a practical and down to earth perspective.
- Experienced and practiced in a wide variety in business types, able to effectively transfer knowledge across business models and categories. Extensive experience in public and private company management, public, investor and customer relations, fostering an enabling and motivating work environment, repairing old or implementing new techniques and technologies, and business turnaround.
- Leader in Business incorporation, over 15 years experience in all company processes.

PROFESSIONAL EXPERIENCE

Present.

Biz Brokers Kenya Limited.

Business Development Director

A leader in Business entry support specializing in Business registrations, licensing, Compliance, immigration and intellectual property. With a solid background while working at the company registry at the Attorney Generals chambers in Nairobi. Edward was tasked with the task to create solution to addressing challenges potential investors faced while seeking to do Business in Kenya.

Biz Brokers Kenya was founded to provide investors and business people with a platform to address needs from day one. Registration to legal status and compliance. To date, Edward has been directly instrumental in processing over 43,000 documented local and foreign Business entries into Kenya. Some Key names including.

- Xfor Security Limited.
- Diani Skydive Limited.
- White cement group Limited.
- Film crew in Kenya Limited.
- Elmolo crocodile Park

Amongst hundreds of other companies.

The company has processed foreign entry investments of over \$10 million indifferent industries in Kenya.

Edward has developed a reputable brand that offers market entry services, From registration of Business, Licensing, compliance, Immigration, brand protection and trademarks.

Further we build a portfolio in Company and corporate due diligence services, licensing, Immigration consultation and Local partnership consultation.

www.bizbrokerskenya.com

2015 - 2018 (Currently a consultant) – **Amadi & Amadi Advocates**

Executive Officer.

Legal office dealing specifically with immigration and corporate briefs. Edward was asked to join the management team full-time consultant. Edward was specifically tasked to develop and deal with Business incorporations, intellectual property and trademarks

Key Duties included.

Office management.

Client relations.

Business development.

Business registrations.

Trademark registration.

Corporate due diligence – Amongst other duties.

www.amadiadvocates.com

2012 - 2014 – **Rapid Verification Services Kenya Limited**

Business Development Director.

Corporate Due Diligence Company dealing with verification of documents, corporate due diligence and authentication services. .

Edward was tasked with developing systems and managing a team of over 120. Liaising with foreign Embassies, overseeing the verification of legal documents, VISA applications and corporate documents for foreign companies seeking to do Business through their embassies in Kenya.

www.rvskenya.com

2012 – to Date.

Mountainview Backpackers Hotel – And Crocodile Park.

Director – Established 2014

A pioneer low budget backpacker tourist hotel and hostel, located at Kajulu, Mamboleo, Kisumu County.

Edward adopted an emerging trend in low budget traveler hotel that started 10 years ago in Australia and is a global phenomenon, Pioneering the first Backpacking hotel in Kisumu.

Turning a sleepy market center at Obwolo, Kajulu into a bustling tourist destination despite challenges of roads and distance from the CBD.

Mountainview Backpackers to date has hosted over 2400 tourists from over 6 counties and continues to market Kisumu and encourage tourists to visit the great county of Kisumu.

www.mambavillage.com

. www.mountainviewkisumu.com

2007 - 2010 **Kundi Comms Kenya Limited.**

Country Manager

Telecoms support and compliance.

Edward was invited to set up and manage Kundi Comms Kenya Limited a subsidiary of GLOBSIS INTERNATIONAL based in the UK, TURKEY and SOUTH AFRICA.

The directors of Glosis found it in their wisdom that Edward had the skillset and what it takes to set up their business. For over 4 years Edward managed a telecommunications company, a industry divergent from his area of expertise. And went ahead to drive the company into all regional markets. Kundi comms provided a platform for multiple Service providers to use its platform to introduce telecommunication content into the regional market. We services contact vendors from Russia to Brazil and the company still remains a backbone of content service provision on East and Central Africa.

Here I developed in-depth and invaluable knowledge and appreciation of the power of the internet, Mobile apps, Online marketing, affiliation programs and international trade.

2000 – 2006 Attorney **Generals of Kenya** (Legal Assistant)

Attorney General of Kenya. Registrar General. Edward had the opportunity to work as a legal assistant in the office of the Registrar General of Kenya in different department's key being the Registrar of companies, Registrar of Societies, Marriage registry and Registrar of magazines. This was an opportunity for invaluable experience, networks and what was to chart a career path in Employment and Business.

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BACKGROUND *

2021 Certified Company Secretary. – On going.

2000 Completed - Nagpur University – Dr Ambedkar Law College. India
BGL – Bachelors of General Legislation.
LL'B – Bachelors of Law.

1992 Completed - Mang'u High School – Thika
KCSE
1989 Completed - Victoria Primary School – Kisumu
KCPE

OTHER HIGHLIGHTS

- Co-founded the first company in 2007, and went on to found or co-founded 12 companies.
- Wildlife enthusiast and practicing conservationist.
- Animal sanctuary, rescued center and orphanage.
- Founder Kisumu Rugby football club.
- Personal profile <https://www.linkedin.com/in/tycee>

Edward Omondi Ochieng.
P.O.Box 18945 00100 Nairobi, Kenya
edward@bizbrokerskenya.com
+254723281732.

Women Business Enterprise Development Manager.
procurement@weconnectinternational.org.

Sir / Madam,

REF: Application for appointment as WEConnect International's assessor for Kenya.

I am writing to express my interest in securing the Position of International's assessor for Kenya.

I come from a solid, hands-on background with a strong interest in and invaluable experience in corporate governance and Business setups and compliance several fields including legal, Business managements, ICT, Tourism and conservation.

With me i bring a wealth of hands-on experience being a player in the tourist industry and knowing firsthand what it takes, the challenges we face and the aspirations of people of the great people in our region and the Governors vision for the County.

I believe my Legal academic background; Business knowledge and industry experience have provided me with the credentials and skillset you require to set your goals in place and ensure the implementation of your agenda in Kenya.

I currently am and been active in some of the following activities in Kenya.

- Business registrations and set up.
- Market entry compliance.
- Legal research and risk assessment.
- Immigration compliance.
- Corporate governance training.
- Company secretarial duties including - Company resolutions, change of directorships, increase in capital, licensing, and all related assignments.

I would appreciate an opportunity to serve
Kindly find enclosed my resume for review.

Edward Omondi Ochieng