

# JOE STREETER

## PROFILE

Results-oriented strategic sourcing professional with supplier diversity initiative management experience; emphasizing developing and implementing cost-saving and efficient supplier outreach initiatives and strengthening relationships with key stakeholders.

## CONTACT

📞 503-467-1602

✉️ joebstreeter@gmail.com

## SKILLS

Strategic Sourcing Strategy  
RFP and RFI Management  
Contract Management  
Vendor Management  
Negotiation  
Data Systems Management

## EXPERTISE

SAP Fieldglass  
SAP Ariba  
SAP S/4 Hana  
Business Objects  
Microsoft SQL  
Cherwell  
Tableau

## CERTIFICATIONS

Project Management Professional  
(in progress)

## INTERESTS

Wellness and Mindfulness  
Traveling  
Writing and Literature  
Snowboarding

## PROFESSIONAL EXPERIENCE

### Procurement Manager | Spectrum

Greenwood Village, CO | September 2022 – March 2023

- Strategic Sourcing and Contract Manager for direct hire and contingent labor in the professional services category. Achieved competitive advantages in challenging environments using risk methodology and third-party relationship management.
- Category Manager for Spectrum's 12k contingent labor workforce encompassing \$1B in annual spend.

### Sr eProcurement Analyst – Program Management | Spectrum

Greenwood Village, CO | April 2022 – September 2022

- Program Manager for Supplier Diversity Analytics - Collaborated with sourcing leaders and vendors, developing highly accurate spend pipelines and projections. Oversaw and managed Spectrum's supplier diversity data and analytics program, realizing Spectrum's goal of 12% of tier I and tier II spend with certified diverse vendors a full two years ahead of our target.

### Procurement Analyst – Program Management | Spectrum

Greenwood Village, CO | October 2019 – April 2022

- Managed reporting rollout and ongoing governance of 4 different SAP systems. Merged data between new and legacy systems, extracting data-driven actionable insights to support operational service level agreements and sourcing goals.
- Ensured best-in-class reporting, implementation, and achievement of goal-oriented initiatives pertaining to \$28B in annual spend.

### Lead Consultant - Strategic Sourcing | Marco Experiences | 2022

- Lead Strategic Sourcing Consultant for a startup centered on the corporate experience industry. Created and facilitated targeted sourcing strategies for professional services.

## ADDITIONAL EXPERIENCE

### Operations Management – Technical Products and Events/Venues | 10 years

- Imprint Events – Denver, CO
- Global Gourmet – The Greek Theatre (UC Berkeley Campus), The Fillmore (San Francisco), and The Nob Hill Masonic Theater (San Francisco)
- Clear Capital – Truckee, CA

## EDUCATION

### Master of Business Administration, San Diego State University | 2017 - 2019

Areas of Focus: Global Supply Chain Management, Strategic Management, International Marketing

Czech University of Life Sciences - International Trade, International Strategic Management, International Marketing

Berlin School of Economics and Law - International Marketing

### Bachelor of Arts in Biology - University of Hawaii at Manoa | 2007 – 2009

Relevant Courses: Calculus I and II, Organic Chemistry I and II, General Physics I, II, and III

### Graduate School Consulting | Domestic and International | 2017 - 2019

- **Becton, Dickinson and Co.** – Successfully developed a reseller marketing strategy for medical infusion pumps, realizing new avenues to grow market share.
- **Berlin School of Economics and Law** - Provided strategic analysis for a US-based firm looking to expand into the German market.
- **Bern University of Applied Sciences** - Created a go-to-market strategy for a Czech-based start-up expanding into the Austrian market.